



Are you looking for a challenging job opportunity at a growing non-government organisation in a passionate and dedicated team? Child's Dream in Chiang Mai, Thailand is seeking an ambitious

### **Senior Manager Individual Giving and Engagement** **Starting date of position – as soon as possible**

Together as a team, we at Child's Dream are here to empower people in the Mekong Sub-Region. We do this by working in partnerships with communities to improve the health and education of their children, youth and young adults for sustainable development.

We are looking for a **Senior Manager Individual Giving and Engagement** to manage and maintain established donor relationships and serve as a key point of contact for donors and individuals interested in our work. The role focuses on individual giving and on impactful donor communication and engagement. This is a senior role that requires sound judgement, strong communication skills, and a high level of independence.

#### **Your duties and responsibilities include but are not limited to the following:**

- Play a key role in providing a consistent and high-quality experience along the individual donor journey
  - Act as a central contact point for individual donors and people interested in our work
  - Engage with donors via personalised communication aligned with our values such as thank-you emails, acknowledgements, and short follow-ups
  - Ensure project updates and reports are shared with donors in a concise and tailored way
- Receive and accompany donors and visitors who wish to learn more about our organisation, and support meetings (in person and online)
- Manage and maintain donor contact records in our CRM, including donation tracking and restricted funds
- Take care of various third-party fundraising platforms and external feeder foundations that channel funds to the organisation

#### **We are looking for a person with:**

##### **Education and work experience**

- A bachelor's degree or equivalent education in one of the following: developmental studies, communication, international relations, social science or business administration
- At least 10 years of relevant professional experience in donor relations, partnerships, stakeholder engagement, or a comparable relationship-focused role
- Experience in an NGO is an advantage, but not required

##### **Soft skills**

- Strong interest in impact-driven work and genuine motivation for our cause
- Enjoys engaging with people and communicating with donors and interested individuals
- Confident, open, and positive personality with natural ease in interpersonal interactions
- Comfortable with frequent communication and relationship-based work

- Service-oriented mindset with a focus on clear, respectful, and human communication
- Able to explain our work in an engaging and accessible way
- Reliable, attentive, and committed to follow-up and continuity in relationships
- Strong interpersonal skills with a calm and thoughtful communication style
- Structured and reliable way of working with strong attention to detail

**Hard skills**

- Solid IT skills (MS Office: Word, Excel, PowerPoint)

**Language skills**

- Excellent spoken and written English (main working language), including confidence in meetings and conversations
- German language skills are a strong advantage, particularly for communication with donors from the German-speaking region

**Travel requirements**

- Occasional travel in the region is required

**What we offer:**

- Purpose-driven work with long-term impact
- A full-time position based in our head office in Chiang Mai, Thailand, with an unlimited contract
- A diverse and multicultural working environment with colleagues from more than 10 nationalities
- A working culture based on trust, constant exchange, lean hierarchy as well as learning and development
- A salary based on relevant work experience, skills and knowledge, plus additional monetary and non-monetary benefits

Did we spark your interest? Wonderful! Please apply in English with your motivational letter, resume, salary expectations, university transcripts, and two references.

Submit your application here: [LINK](#)

The application deadline is **15<sup>th</sup> February 2026**.

We will of course confirm that we have received your application and get in contact with you again if you are selected for the interview.